

Dr. Rainer Salcher

**Stakeholders agree. Teams remain silent. Projects are stalling. →
Addressing conflicts and finding doors where others only see walls.**

To act in the moment of need and to ensure long-term transformation and development: building this bridge is Rainer Salcher's passion. Expectations are high, the dynamics complex and the pressure real. You want to lead with clarity – but sometimes it feels like you're stuck in a fog. Rainer Salcher supports finding focus, overcoming conflicts and turning strategic goals into concrete execution. He brings structured methods and a calm, clear presence, for real collaboration within teams and across stakeholders. With 25 years of experience in large-scale transformation, technology and systemic development, Rainer works at the intersection of strategy, psychology and practical implementation. As a sparring partner, he sees what is possible and helps to make it happen – with clarity, perspective and just enough ease to make even the difficult parts doable.

Education

- Management and Leadership, Change and Organisational Development; Communication and „business dramaturgy“
- Agile methods and practices, Certified SAFe 4 Agilist
- Coaching, Mediation, Certified Trainer/Coach/Mastertrainer of the Process Communication Model® (PCM), Certified Leading Out of Drama Facilitator,
- Studies in Technical Physics and doctorate in Radiation Physics

Specialities

- Supporting executive teams in corporate development
- Strategy Implementation and Organizational Development
- Post-Merger Integration
- Conflict management, stakeholder Management and (change) communication (from 1:1 to company-wide)
- Change management and agile transformation
- Sparring and coaching of (change) managers
- Workshops and facilitation of large groups
- Communication and personality training

Reference clients

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|-----------------|--------------------------|
| • A1 | • Bechtle |
| • ÖBB | • Sourcing International |
| • Twinformatics | • Neumayer Projekt-Mgmt, |
| • Compass Group | Wimberger Bau, Handler |
| • Erste Group, | Bau, ATC |
| Sparkasse NÖ | Generalunternehmungen |
| • Umdasch/Doka | GmbH |
| • Verbund | • BMW Harmtodt |
| • Mond | |

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